

# Hidden Messages in Advertisements

## SAMPLE

<b>1. WHAT IS BEING ADVERTISED?</b>	<i>Special K Flatbread Breakfast Sandwiches</i>
<b>2. WHO IS THE INTENDED AUDIENCE?</b>	<i>Women</i>
<b>3. WHO IS NOT THE TARGETED AUDIENCE?</b>	<i>Men</i>
<b>4. WHAT MESSAGES ABOUT BEAUTY ARE BEING COMMUNICATED?</b>	<i>If you eat Special K flatbread you will be pretty because obesity is not beautiful.</i>
<b>5. WHAT MESSAGES ABOUT INTELLIGENCE ARE BEING COMMUNICATED?</b>	<i>Eating this flatbread will make you smart.</i>
<b>6. HOW ARE DIFFERENT PEOPLE REPRESENTED?</b>	<i>There are no men. Women are multi-racial. Most seem young</i>
<b>7. WHO IS THE “GOOD” GUY?</b>	<i>Those who eat Special K Flatbread</i>
<b>8. WHO IS THE “BAD” GUY?</b>	<i>Those who do not eat Special K Flatbread—implied</i>
<b>9. WHAT HAPPENS IF YOU USE THIS PRODUCT?</b>	<i>I get skinny, beautiful and smart.</i>
<b>10. WHO IS NOT IN THE ADVERTISEMENT?</b>	<i>Men and people over 65</i>
<b>11. WHAT IS BEING SAID BY NOT HAVING THOSE PEOPLE IN THE ADVERTISEMENT?</b>	<i>Men and people over 65 don’t worry or don’t have to worry about what they eat.</i>

NAME \_\_\_\_\_

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